



Model 800 Steam Humidifier

Aprilaire Model 800 Steam Humidifier Wins the ACHR News 2011 Dealer Design Awards

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DEALER DESIGN
AWARDS

theNEWS | **G O L D**

An independent panel of 30 contractors acted as judges in the contest that had 127 entries from over 80 different brands. The Aprilaire Model 800 Steam Humidifier was the Gold winner in the Indoor Air Quality category.

News Publisher John Conrad stated, "These awards give us a unique opportunity to recognize the outstanding research and development efforts that go into many of the products serving the HVACR industry and the awards issue gives our readers an opportunity to read about innovative installation and service solutions."

"We're thrilled that a panel of contractors chose the Model 800 Steam Humidifier to receive the top prize in Indoor Air Quality. They're the experts, so it means a lot," said Mike Rimrodt, Director of Marketing at Aprilaire. "One of our core values is to design and build products that are simple for contractors to sell, install and service. We call it, *Engineered Simplicity* and it's a concept that really aligns perfectly with what the Dealer Design awards are all about."

The Model 800 Steam Humidifier is specifically designed for residential environments where evaporative technology is not practical to employ.

Special Benefits of the Model 800 Steam Humidifier:

- **High capacities** of up to 23 gallons per day – A single unit provides capacity for many larger residential applications.
- **Easy and economical to maintain** canister/electrode technology. Simply replace the canister, usually on an annual basis.

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- **More efficient; provides humidity when you need it** - Operates on a call for humidity. Controlling humidity is no longer dependent upon a call for heat from the thermostat.
- **Flexible installation** - Can be mounted directly on the duct or remote mounted up to 20 feet away from where the steam enters the duct. This is ideal in applications where the HVAC system is located in an attic or crawl space, or there are other obstructions or space limitations. For homes without ductwork, the Model 850 Fan Pack is available for remote applications.
- **Convenience** - Panel indicators tell the homeowner when the unit is operating and when it requires maintenance. ●

Upgrade Your Installed Air Cleaner Today!

Here is an exciting way to boost your replacement high efficiency media filter sales while also locking your business into repeat purchases from your customers. At Aprilaire, we are known for product innovation when it comes to whole-home air cleaning. That's why we are excited to offer a media filter that fits competitive cabinets. These filters can convert virtually all air cleaner brands that accept a 20" x 25" or 16" x 25" nominal "cake box" filter cartridge to Aprilaire's patent-pending high efficiency filter media.

Your customers who have this upgrade unit installed will come back to you for replacement since they are not available in the big box retail stores.

Here is a list of air cleaners that you can upgrade to Aprilaire Media.

Description	Model #	Size	MERV Rating
Filter Media	610	16" x 25"	10
Filter Media	613	16" x 25"	13
Filter Media	810	20" x 25"	10
Filter Media	813	20" x 25"	13
Frame	4897	Fits all	

810/813 Media: Replaces 20" x 25" Cakebox		
Manufacturer	Cabinet Part #	Media Part #
Carrier	EZXCAB1020	EXPXXFIL0020(MERV 10) & EXPXXFIL0320(MERV13)
Honeywell	F100 20X25	FC100A1037
Honeywell	F200 20X25	FC200E1037
Lennox	HCC20-28	HCF20-10(MERV 10) & HCF20-16(MERV 16)
Ultravation	90-007	91-006
General	MAC2000	5FM2025 (Product #4501)
Trion	455602-019 & 459200-005	AIR BEAR 2000

610/613 Media: Replaces 16" x 25" Cakebox		
Manufacturer	Cabinet Part #	Media Part #
Carrier	EZXCAB1016	EXPXXFIL0016(MERV 10) & EXPXXFIL0316(MERV13)
Honeywell	F100 16X25	FC100A1029
Honeywell	F200 16X25	FC200E1029
Lennox	HCC16-28	HCF16-10(MERV 10) & HCF16-16(MERV 16)
Ultravation	90-006	91-005
General	MAC1400	5FM1625 (Product #4511)
Trion	455602-119	AIR BEAR 1400



Your business benefits when you upgrade these cabinets to Aprilaire media because:

- The media is available only through you...not at Home Depot or Lowe's
- No more smashed "cake box" on your service trucks
- Reduced inventory in your warehouse or on your trucks since just a few skus can be used in so many models
- Your customers get the advantage of patent-pending Aprilaire media that is designed to last 1 to 2 years

Talk to your local distributor or your Aprilaire District Sales Manager for more details or check out Aprilaire's Partners in Comfort website at aprilairpartners.com for more information. ●

Our Easy and Intuitive Model 8600 Thermostat

Contractors have told us that Aprilaire's **Model 8600** Touch-Screen thermostat is one of the easiest and most intuitive thermostats they have ever installed. This is a direct result of contractor input we received while the Model 8600 was still on the drawing board. This universal thermostat fits nearly every application and is designed to be both installer and homeowner friendly. It features an industry exclusive real language "message center" for easy contractor set up. There are no codes to remember and no manuals to reference.

The Model 8600 features:

- Real language contractor programming
- Real language homeowner messages
- A large, 10.3 sq. in. backlit touch screen
- All-in-one Universal multi-stage 2 Heat/2 Cool or 4 Heat/2 Cool (HP)
- Dual Fuel Operation
- Dual Power
- Maintenance Reminders
- Programmable Fan and Circulate Fan Modes
- Configurable for heat only, cool only, or both
- Configurable for residential or commercial applications
- 5 year warranty

The Model 8600 is the thermostat for the contractor who desires Engineered Simplicity® and world-class performance. Check with your local distributor or your Aprilaire District Sales Manager for more details. Be sure to ask about our thermostat promotion that runs through August 31st. You could earn free Aprilaire product with qualifying thermostat orders. ●

www.aprilairepartners.com

8600 THERMOSTAT



This universal thermostat fits nearly every application and is designed to be both installer and homeowner friendly.



Your Partners in Comfort™

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It's Dehumidifier Season Again!

It's summer again and with warmer weather comes higher humidity levels; the perfect opportunity to recommend an Aprilaire dehumidifier to help keep your customers comfortable and dry.

Central air conditioning cools the air and removes some of the moisture, but for those times when the temperature drops, like summer evenings and during the shoulder seasons (spring and fall), you want to remove the excess moisture in the home without over-cooling it. An Aprilaire whole-home dehumidifier solves this issue by removing the excess humidity without cooling. Your customers will sleep better at night and will be more comfortable year 'round.

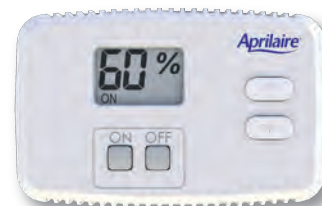
Aprilaire makes dehumidifiers that can meet the needs for all of your customers. The Model 1730A dehumidifier is ideal for attics, crawl spaces, and utility closets while the Models 1750A and 1770A work great in basements. Customers with homes lacking duct work can rely on the Model 1710A stand-alone unit, which is not ducted into the home, but has the capacity to handle up to 3,600 square feet and remove up to 90 pints per day.

Aprilaire has programs and selling tools that can help you to grow your business by selling dehumidifiers. Whether you are living in the south, where home preservation and year 'round comfort are a must, or located in the north, where smelly, damp basements are nearly always a problem, Aprilaire dehumidifiers can give you the edge you need to be competitive in your market.

By recommending and selling Aprilaire dehumidifiers to your customers, you not only can grow your business, but you can also offer your customers solutions that can keep them comfortable and happy throughout the year.

NEW PRODUCT INTRODUCTIONS

Last May, Aprilaire launched the new Model 75 control. This is a wall mountable control that displays RH%. For consumers, the Model 75 control is easy to read, easy to understand, and easy to use. The Model 75 is sold as an accessory and comes with the Model 1730A dehumidifier.



Model 75

In July, Aprilaire is introducing the Model 65 humidifier control. Like the Model 75, this control will display RH% and is wall mountable, offering consumers the option of having a humidifier control in a living space, where it can be easily adjusted and monitored. The Model 65 will be sold as an accessory and will also be included with the Model 850 Fan Pack for use with the Model 800 Steam Humidifier.

For more information about the Model 75 and the Model 65 control or any Aprilaire products, contact your local Aprilaire distributor or visit www.aprilairepartners.com.